

# 2025 Individual plan agent compensation.

We are pleased to announce the following commission schedule and continuing bonus plan for 2025. Details to qualify for the 2026 Agent Incentive trip coming soon!

## Colorado Individual plans.

Commission for Colorado Individual plans is 4.25% of full premium.

In addition to our competitive commission schedule, Individual plan agents may earn a cash bonus for **all new subscribers**. The following qualification criteria will be used and calculations will be made as follows:

Incentive applies to effective dates from January 1, 2025, through December 31, 2025, and is paid for new business.

NEW SUBSCRIBERS	BONUS PER SOLD SUBSCRIBER
1-5	\$50
6+	\$100

TERMS AND CONDITIONS.

1. Qualification period is limited to coverage effective dates between January 1, 2025, through December 31, 2025, on Colorado business.

2. Lost membership because of subscribers with terminated coverage will reduce the total number of new members.

3. Split cases will be credited 100 percent to the primary agent.

4. Payouts will comply with standard reporting requirements. Agent is responsible for complying with compensation disclosure requirements that apply and any tax obligations.

5. Select Health, in its sole discretion, will determine incentive qualification and how to resolve any other issues that may arise for the incentive program.

6. No alternative awards can be substituted.

7. An agent must be in good standing throughout the qualification period and at the time of incentive receipt to be eligible.

8. An agent may opt out of the program by providing advance written notice.

9. Incentive will be awarded to qualifying writing agent, not agency owner or representative when the agent is affiliated with an agency.

10. Incentive will payout in two payments, The first in **April of 2025** for enrollment from **January 1, 2025** to **February 28, 2025**, and the second in **April of 2026** for enrollment from **March 1, 2025** to **December 31, 2025**.

Select Health will communicate updates to commission schedules through the agent newsletter. The following is an update to your agent/agency contract for Individual plans in 2025.

## **EXHIBIT A**

## **COMPUTATION OF AGENT/AGENCY COMMISSIONS - COLORADO**

### Effective January 1, 2025

For eligible, fully insured Colorado Individual business written for SelectHealth, Inc. or SelectHealth Benefit Assurance Company, Inc. (regardless of product name), commissions are payable to Agent/Agency by Select Health for Agent/ Agency production. Such commissions are computed and paid to Agent/Agency based upon monthly premiums actually paid to Select Health. Payment of the following commissions will begin approximately 45 days after the enrollment, and payments will be made on a monthly basis thereafter. Subsequent checks will be cut by the fifteenth of the following month for those cases that have paid premium. Otherwise, such commissions will be paid the month following receipt of premium.

PRODUCT TYPE	COMMISSION RATE
Individual	4.25% of premium