



2024 INDIVIDUAL PLAN AGENT COMPENSATION

We are pleased to announce the following commission schedule and bonus plan for 2024.

Colorado Individual Plans

Commission for Colorado Individual plans is 4.25% of full premium.

In addition to our competitive commission schedule, Individual plan agents may earn a cash bonus for Silver or Gold subscribers. The following qualification criteria will be used and calculations will be made as follows:

Incentive applies to effective dates of January 1, 2024, through December 31, 2024, and is paid for new business.

NEW SUBSCRIBERS	BONUS PER SOLD SUBSCRIBER
NEW SILVER OR GOLD	
0-5	None
6-50	\$50
51+	\$100
NEW BRONZE	
	No bonus is paid for new Bronze membership.

TERMS AND CONDITIONS

1. Qualification period is limited to coverage effective dates between January 1, 2024, through December 31, 2024, on Colorado business.
2. Lost membership because of subscribers with terminated coverage will reduce the total number of new members.
3. Split cases will be credited 100 percent to the primary agent.
4. Payouts will comply with standard reporting requirements. Agent is responsible for complying with compensation disclosure requirements that apply and any tax obligations.
5. Select Health, in its sole discretion, will determine incentive qualification and how to resolve any other issues that may arise for the incentive program.
6. No alternative awards can be substituted.
7. An agent must be in good standing throughout the qualification period and at the time of incentive receipt to be eligible.
8. An agent may opt out of the program by providing advance written notice.

9. Incentive will be awarded to qualifying writing agent, not agent owner or representative when the agent is affiliated with an agency.

10. Incentive will payout in two payments, The first payment will occur in April of 2024 for enrollment from January 1, 2024, to February 29, 2024. The second from March 1, 2024, to December 31, 2024 and payment will occur April 2025.

Select Health will communicate updates to commission sch

following is an update to your agent/agency contract for Individual Plans in 2024.

EXHIBIT A

COMPUTATION OF AGENT/AGENCY COMMISSIONS - COLORADO

Effective January 1, 2024

For eligible, fully insured Colorado individual business written for SelectHealth, Inc. or SelectHealth Benefit Assurance Company, Inc. (regardless of product name), commissions are payable to Agent/Agency by SelectHealth for Agent/Agency production. Such commissions are computed and paid to Agent/Agency based upon monthly premiums actually paid to SelectHealth. Payment of the following commissions will begin approximately 45 days after the enrollment, and payments will be made on a monthly basis thereafter. Subsequent checks will be cut by the fifteenth of the following month for those cases that have paid premium. Otherwise, such commissions will be paid the month following receipt of premium.

Product Type	Commission Rate
Individual	4.25% of premium